

This very handy piece of software is designed to help you set and maintain your prices with ease!

The products covered by this software include

All draft beers, lagers, ciders and stouts.

Spirits in 25ml, 50ml and 35ml measures plus any size you care to enter.

Wines bought by you in either, 75cl bottle, litre bottle, 1.5 litre bottle or 3 litre bag in box, 10 litre bag in box

All your postmix products in pints, 16oz, half pints and any size dash you like

Bars snacks and nibbles

Tobacco products

Darts equipment such as flights etc

This software will instantly show you

The selling price excluding VAT

The selling price including VAT

The profit per measure

VAT payable

And much more, so let's take a look!

The draft coster

Target G.P. %	Product	cost ex-vat	container size in gallons	cost per pint	sell price per pint	ex vat price	vat payable per pint	profit per pint	half pint sell price	profit per container	sales totals per contain.
60	Carling	£75.26	11	£0.86	£2.51	£2.14	£0.37	£1.28	£1.26	£112.89	£221.08
70	best ale	£41.99	9	£0.58	£2.28	£1.94	£0.34	£1.36	£1.14	£97.98	£164.46

Just fill this bit in

And you are shown all this instantly

And once your set up alls you will ever have to do is change this cell to change you prices, to meet supplier increases

There is enough rows in the beer coster to cover 25 different lines

Next is the bottle coster

Target G.P. %	Product	cost ex-vat	number of bottles	cost per bottle	sell price per bottle	ex vat price	vat payable per bottle	profit per bottle	profit per crate	sales totals crate
60.5	WKD	£20.99	24	£0.87	£2.60	£2.21	£0.39	£1.34	£32.15	£62.44
70.75	Tonics	£5.99	24	£0.25	£1.00	£0.85	£0.15	£0.60	£14.49	£24.06
64.2	Becks	£18.99	24	£0.79	£2.60	£2.21	£0.39	£1.42	£34.05	£62.33
0			0	-	-	-	-	-	-	-
0			0	-	-	-	-	-	-	-

There is enough room for 24 products in the bottle coster

next there's the spirits coster which has two sheets one for 25ml and 50ml measures the other for 35ml measures, and most of the products you will ever sell are already pre loaded to save you all that typing

Target		70cl =	cost of	shots per	cost per	selling pri	ex Vat pric	vat per	profit per	profit	sales value	optic size
G.P. %	product	700ml	bottle	bottle	shot	per shot	per shot	shot	shot	per bottle	per bottle	
	Absolut V	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0	Absinthe	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0	Advocaat	700	£0.00	14	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	50
0	Aftershoc	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0	Amaretto	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0	Amarula M	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0	Archers P	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0		0	£0.00	-	-	-	-	-	-	-	-	
0		0	£0.00	-	-	-	-	-	-	-	-	
0		0	£0.00	-	-	-	-	-	-	-	-	
	Bells Whis	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
0	Black Bus	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
	Black Lab	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25
	Bulleit Bo	700	£0.00	28	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	25

The 35ml sheet is set out the same though all the optic / measure sizes a set to 35ml because it is illegal to off a 50ml as a double if your standard size is 35ml.

I have put most of the bottles sizes I think you will buy the products in and have applied the measure size I think you are most likely to use both can be changed

Don't know your current G.P.%? That's not a problem the software comes with a range of free calculators one of which show you your G.P.% from you selling price, please read on

G.P.% FINDER

want to know what your G.P. is now. Enter your selling price now and enter your cost per shot.				
price inc vat	price ex vat	cost **	cost %	G.P. %
£1.70	£1.45	£0.40	27.65	72.35
£0.00	£0.00	£0.00	-	-
£0.00	£0.00	£0.00	-	-

** you can obtain your cost price by using the coster sheet!

Then there's G.P.% suggester for those new products

Selling Price including VAT.											
cost price Ex-VAT	50%G.P.	55% G.P.	60% G.P.	65% G.P.	70% G.P.	75%G,P,	80% G.P.	85% G.P.	90% G.P.	95% G.P.	100% G.P.
£0.40	£0.94	£1.04	£1.18	£1.34	£1.57	£1.88	£2.35	£3.13	£4.70	£9.40	£47.00
	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00

Then there are calculators to add or remove VAT to and from a price

To add VAT to an items price

enter items price here Ex-VAT	VAT to Add	Total Inc VAT
1.45	0.25	1.70

To remove VAT from a Price

enter items price here including -VAT	VAT paid	Total Ex-VAT
1.70	0.25	1.45

You will also receive a free wage calculator and event cost calculator

Free wage calculator

Sales	% pay budget	sales ex-vat		pay rate	total hrs	weekly hrs	daily hrs	hours oper	% hrs cover
£ 240,000.00	10	£204,255.32	£20,425.53	£ 6.25	3268.09	62.85	8.98	72.00	87.29

wet to dry split		total hours		weekly	
wet	dry	wet	dry	wet	dry
60	40	1960.85	1307.23	37.71	25.14

only need to enter the wet.

it will even split the hours for you

Free pay rate calculator

sales	sales less	wage budg	wage bill	weekly	total	max pay
vat incl	vat	%	figures	hours rq	hours rq	per hour
£ 240,000.00	£ 204,255.32	10	£20,425.53	65	3380	£ 6.04

And then the event calculator which helps show you how much extra you must take just to cover the expense of the event

see next page

Event Coster

Total extra sales

performers fee	no extra staff	hours per staff member	total hours	pay rate	total extra wage	total event	av g.p.	required to cover costs VAT included
£ 140.00	2	4	8	£ 6.00	£ 48.00	£ 188.00	56	£ 394.46

You can see from the example to cover just the main costs of a singer you need to take an extra £394.46 in takings.

now back to the costers

The snacks tobacco and darts equipment are pretty much the same as the bottle costers Each have there own section or sheet.

Target G.P. %	Product	cost ex-vat	number of bags	cost per bag	sell price per bag	ex vat price	vat payable per bag	profit per bag	profit per box/card	sales totals box/card
				-	-	-	-	-	-	-
				-	-	-	-	-	-	-
0		£0.00	0	-	-	-	-	-	-	-

The next costers we look at are the wine ones

see example on next page

product name	House white	Supplier	Odd Bins	bin no.	1	supplier phone no.	01234 567890
Target G.P.		cost per selling size		SELLING PRICE INCLUDING VAT		PROFIT PER MEASURE EX-VAT	
		bottle		bottle			

Target G.P.
%
55

cost per bottle	cost per bottle size				SELLING PRICE INCLUDING VAT				PROFIT PER BOTTLE (£/VAT)			
	125ml	175ml	250ml	bottle 750ml	125ml	175ml	250ml	bottle 750ml	125ML	175ML	250ML	750ML
3.99	£0.67	£0.93	£1.33	£3.99	£1.74	£2.43	£3.47	£10.42	£0.81	£1.14	£1.63	£4.88

DISCOUNTS	% OF DIS	New sell price	discount value	new profit per 750ml	LOSS OF PROFIT
BOTTLE	10	£9.38	£1.04	£3.99	£0.89
250ML	8	£3.19	£0.28	£4.17	£0.71
175ML	5	£2.31	£0.12	£4.43	£0.44
125ml	0	£1.74	£0.00	£4.88	£0.00

profit per bottle	£4.88	£4.88	£4.88	£4.88
				at % G.P.
				55

product
House white

supplier
Odd Bins

bin no
1

Each sheet of the wine coster looks the same as this and each has plenty of line entries to cover you range

there's a sheet full of these calculators for you should you buy your wine

- By the 75cl bottle
- litre bottle
- 1.5 litre bottle
- 3 litre B.I.B
- 10 litre B.I.B

If you buy the glass size bottle then you can use the bottle products sheet, it wont mind!

Postmix is next

Product
Coke

Coke

Cost of cubic meter water: 0.12

Seepage rate per cubic meter: 0.14

Attention %: 5

This product appears in your price list

Enter the larger of the two numbers on your dilution ratio here so if it says 6:1 just enter the 6

cost prices ex vat

Enter your own dash size in these cells in ML, so say you use 50ML dashes just enter 50 the selling price is shown here

Post Mix Size in Litres	Dilution ratio	cost per box	1 pint	half pint	30ml dash	dash in ml	dash in ml	dash in ml	sell G.P. %	Selling prices including vat					
10	6	29.99	£0.24	£0.12	£0.01	75	80	100	84.9	pint	half pint	30ml dash	dash 1	dash 2	dash 3
						£ 0.03	£ 0.03	£ 0.04		£ 1.90	£ 0.95	£ 0.10	£ 0.25	£ 0.27	£ 0.33

These prices appear in your price list

Enter the dash size that you will use on your price list here!

Enter your required G.P. % Here

These prices appear on your price list

Product
Lemonade

Cost of cubic meter water: 0.12

This product appears in your price list

Now you might have noticed that the post mix screen shot refers to your price list that's because I also sell a deluxe version of this software which will generate your bar's price list for you and keep it up to date. It will also generate a wine list for you and keep the prices up to date ready for printing off and using straight after you have altered them!!

Please see in my eBay shop for more details of these and other excel based software I have for sale to help the licensed trade!!!!

These include a do your on stock take software for just £11.99, not just a guide a fully working peace of kit. Till cashing software and order processing software.

I also sell instantly downloadable pub quizzes from just 99p each please

visit my eBay shop, for my full range of products